

The Biggest Deal



Paul B. Natalizio, CCIM, of Cornerstone Realty Capital in Stoneham, Mass., arranged the \$29 million financing of a 100-unit multifamily property in Boston for the Mount Vernon Co.

Multifamily

Big Deal

→ **Robert G. Lowe, CCIM**, of Sherwood Realty Group in Brantford, Ontario, negotiated the \$17 million sale of a 146-unit multifamily portfolio in Brampton, Ontario, from the original developer to a local investor.



← **John Gallagher, CCIM**, of TRI Commercial/Corfac International in Rocklin, Calif., negotiated the more than \$15.3 million sale of the 156-unit Austin Creek Apartments in Vallejo, Calif., from Austin Creek Apartments LP to DE Village Austin Creek LLC.



← **Todd D. Clarke, CCIM**, of NM Apartment Advisors in Albuquerque, N.M., represented an undisclosed seller in the \$12 million sale of a 248-unit multifamily portfolio in Albuquerque to an undisclosed buyer.

Julie L. Lux, CCIM, and **James M. McCaffrey, CCIM**, of Cassidy Turley in Minneapolis represented Dominion in the \$11 million sale of the 175-unit Oakdale

Village Apartments in Oakdale, Minn., to a local private equity buyer.

→ **Thomas McConnell, CCIM**, of Marcus & Millichap in Elmwood Park, N.J., and a partner negotiated the more than \$7 million sale of the 56-unit Martha Washington Apartments in Clifton, N.J., from Martha Washington LLC to Rega Clifton LLC.



↓ **Edward M. Penick Jr., CCIM**, of Coldwell Banker Commercial Hathaway in Little Rock, Ark., represented Albert Pike Residential Hotel Ltd. in the \$3.9 million sale of a 135-unit multifamily property in Little Rock to Summit Albert Pike LP.



Industrial

Big Deal

→ **A. Scott Henry, CCIM**, of Mohr Capital in Dallas negotiated the 10-year, \$6 million lease of a 205,000-sf industrial property in Little Rock, Ark., from an undis-



closed lessor to Leisure Arts.

← **Kenneth A. Shebib, CCIM**, of Colliers International in Edmonton, Alberta, negotiated the more than \$3.3 million sale of a 6,000-sf Kuusamo Developments property in Fort McMurray, Alberta, from Kuusamo Developments to Alberta Industrial Sheet Metal.



← **Chandler Brewer, CCIM**, of Brewer Brokerage Co. in Asheville, N.C., negotiated the \$7.7 million sale of a 109-room Hampton Inn in Hendersonville, N.C., from an undisclosed seller to an undisclosed buyer.

Retail

Big Deal

→ **Kevin D. Chin, CCIM**, of Sperry Van Ness in San Francisco represented Columbus Avenue II in the \$17.7 million purchase of a 68,525-sf 24 Hour Fitness Super-Sport in Livermore, Calif., from an undisclosed seller.



Alex Zylbergait, CCIM, of Marcus & Millichap in Miami and two partners negotiated the more than \$17.3 million sale of a 20,393-sf net-leased Staples property in Miami from 2121 Biscayne Blvd. LLC to an undisclosed buyer. Zylbergait and two partners also represented a private investment group in the more than \$11.7 million sale of the 75,592-sf Essex Shopping Center in Hialeah, Fla., to a private investment group.



← **T. Patrick Murray, CCIM**, of Grant-Murray Real Estate LLC in Fayetteville, N.C., and



← **Jay Taylor Jr., CCIM**, of Sperry Van Ness

in Raleigh, N.C., represented Curtis Dail in the more than \$8.3 million sale of a 19,728-sf CarMax in Fayetteville to an undisclosed buyer.

→ **Timothy C. Macker Jr., CCIM**, of Coldwell Banker Commercial Westmac in Los Angeles represented a private overseas developer in the more than \$5.2 million purchase of a 22,500-sf retail property in Santa Monica, Calif., from a private seller.



Office

Big Deal

← **Hubert King, CCIM**, of Treeline Realty and Investment in Temple City, Calif., and a partner negotiated the \$9.8 million sale of 50,000 sf of office space

